

HMT Limited
(A Government of India Undertaking)
Bengaluru
India

Notice Inviting

Expression of Interest
for
Technology Partnerships
for
Machine Tools

EoI No: HMTL /AA/TL/01

Date of Issue: September 10, 2025

Last date for submission of EoI response: September 30, 2025

1) Introduction

HMT Limited ('HMTL'/ 'Company') invites Expressions of Interest (EoI) from International and Domestic reputed Original Equipment Manufacturers ('OEMs') in the area of State-of-Art Machine Tools for a long-term partnership for **Multi Axis Machining Centers - Multi Axis Vertical and Horizontal Machining Centers, Multi tasking Machines, CNC Machines and Sub-assemblies.**

The partnership envisages advanced manufacturing systems with the Company and/or with its Subsidiary Company in the following areas:

i) Multi Axis Machining Centers - Multi-Axis Vertical & Horizontal Machining Centers for high-precision 5-axis simultaneous machining of large, complex geometries essential diverse industrial products,

And/or

(ii) Multi-Tasking Machines (MTM) for complete machining of complex parts in a single setup, combining turning, milling, drilling, and boring capabilities to ensure accuracy and enhanced productivity

And/or

(iii) CNC Turning Centers, Grinders, and Gear Machines, for the production of high-integrity rotating components, drive systems, and precision sub-assemblies that meet stringent quality and performance parameters.

Additional system requirements, performance parameters, and engagement capabilities will be shared with the shortlisted partners after the selection process.

2) About HMT Ltd. and its Subsidiary Company:

HMT Ltd., a listed entity was established in 1953 as Hindustan Machine Tools Ltd., and has a dedicated machine tools subsidiary HMT Machine Tools Limited. Government of India holds a majority equity stake in HMTL.

With a robust pan-India manufacturing footprint across specialized major Units in Bengaluru (state of Karnataka), Kalamassery (state of Kerala), Hyderabad (state of Telangana), and Ajmer (state of Rajasthan), Company possesses an unparalleled depth of expertise. Our comprehensive

Machines, Horizontal & Vertical Machining Centers, Grinding Machines, Gear Cutting Machines, and Metal Forming Presses etc. Our distinction lies in our decades-long role as a vital partner to India's Power, Automobile and strategic sectors such as Space etc.

Company has over seven decades of expertise in supplying equipment across the entire machine tools sector. We have a proven track record of developing and supplying critical, high-precision equipment that are often not manufactured by other domestic players which remain focused on volume production.

HMT Ltd. is listed on India's major stock exchanges (i.e. NSE and BSE) and operates with a vast nationwide presence in India and supply references in International Markets too.

As a Government of India Undertaking, HMTL is intrinsically aligned with and actively bolsters national initiatives. Our core strengths are our strong legacy through quality product supplies, skilled workforce, infrastructure, and our pan-India presence.

Company / its Subsidiary company is not just a manufacturer; but a foundational pillar in India's quest for technological independence. The hallmark of HMT's reliability and product quality is rooted in its decades of indigenous innovation and deep manufacturing expertise, further enhanced through strategic technology collaborations with leading global OEMs over years.

Few key technology partnerships of Company / its Subsidiary company over the years have been with OEMs viz. M/s Skodaexport Czech covering a comprehensive technology portfolio for a range of grinders including Tool & Cutter Grinders, Vertical Surface Grinders, Crankshaft Grinders, and Centreless Grinders, M/s WMW Germany, M/s Renault France for Special-Purpose Machines (SPMs), M/s Cross USA for specialized Special-Purpose Machines, M/s. Rino-Boradi Italy for sophisticated Flexible Manufacturing Systems (FMS), M/s Oerlikon, Switzerland for High-precision Centre Lathes, M/s Gildemeister for Drum-Type Turret Lathes, Multispindle Automatics and GDM Series Chuckers, M/s Siemens Germany for CNC Control Systems, integrating world-class automation into our machines, M/s FTE Germany for advanced Flow Forming Machines, M/s Fritz Werner for advanced Ram Bed-Type and Unit-Assembled Bed-Type Milling Machines, M/s Schein Germany for Vertical Turning Lathes (VTL), M/s American Tool for advanced Machining Centres for drilling, milling, and boring operations, M/s KTM UK for state-of-the-art CNC Machining Centres, M/s Pegard Belgium for precision Horizontal Boring Machines, M/s INNSE-Berardi Italy for advanced Floor-Type Boring Machines and Vertical Face

Milling Machines, M/s Verson USA for Hydraulic & Mechanical Presses and Press Brakes, M/s Clearing-Niagara USA for high-capacity Presses.

Company has a distinguished history of forging strategic collaborations with world-renowned OEMs. These partnerships have been instrumental in acquiring, adapting, and indigenizing cutting-edge manufacturing technologies.

3) Our presence in Multi Axis Machines sector:

Our expertise in multi-axis machining technology is a cornerstone of this capability. Since the 1970s, through strategic collaborations with global leaders like M/s American Tool Works (USA) and M/s KTM (UK), HMT has indigenized the manufacturing of advanced Horizontal and Vertical Machining Centers. They are high-precision systems capable of 5-axis simultaneous machining, essential for producing the large, complex, and high-integrity components required by modern aerospace platforms.

Our multi-tasking machines and machining centers form the backbone of vital industries including Indian Railways and heavy engineering etc., enabling the "Make in India" initiative by allowing domestic manufacturers to produce complex parts.

4) Pre-Qualification Requirement (PQR) for the prospective partner: (to be substantiated with relevant End User Certificate / Documentary Evidence)

The prospective technology partner either on its own or along with its minority consortium partner(s) should have designed, manufactured, supplied, serviced Multi Axis CNC Machines and successfully commissioned in last 5 years (with Customer/ end user Certificate as credentials).

5) EoI Process & Documents:

Interested companies and OEMs possessing proven technology and meeting the Pre-Qualification Requirement (PQR) specified above are invited to submit their response along with the following documents (in hard and /or soft copy) on or before September 30, 2025:

- i. Company profile and background
- ii. Detailed product catalogue
- iii. Specification and Technical Features of the offered product/platform
- iv. Duly signed (by authorized Signatory of the Applicant) copies of Annexure-1,

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- v. Audited financial statements for the last three financial years, including auditor's reports (duly signed by the Competent Authority).

Based on the responses received, Company alongwith its Subsidiary company will engage in further discussions with shortlisted parties to define the scope and structure of the proposed technology partnership with Company/ its Subsidiary company . In case any amendment/corrigendum issued to this EoI, it shall be notified only at <https://www.hmtindia.com/>

6) Contact Details

The respondent shall submit duly signed (by authorized signatory) and stamped copy of the EoI along with Annexures, supporting documents specified above in this EoI to the following official:

General Marketing Manager

HMT MTL

Corporate Head Office,

HMT Bhavan, No. 59, Bellary Road,

Bangalore- 560 032, India

Telephone: +91-80- 23331516

Mobile +91-7028011869

Email: gmm@hmtmachinetools.com

7) Restrictions on Specified Transfer of Technology with an entity from a country which shares a land border with India:

7.1 Respondent from a country which shares a land border with India will be eligible to respond to this EoI only if Respondent is registered with Competent Authority (Registration Committee constituted by the Department of Promotion of Internal Trade (DPIIT) of Govt. of India). Such registration should be at least valid for the entire period of EoI due date or any extension thereof.

7.2 Respondent from a country which shares a land border with India means: a) An entity incorporated, established or registered in such country; or b) A subsidiary of an entity incorporated, established or registered in such country; or c) An entity substantially controlled

beneficial owner is situated in such a country; or e) An Indian (or other) agent of such an entity; or f) A natural person who is a citizen of such a country; or g) A consortium or joint venture where any member of the consortium or joint venture falls under any of the above.

8) Miscellaneous :

8.1 Right to accept or reject any or all Applications

8.1.1 Notwithstanding anything contained in this EoI, Company reserves the right to accept or reject any or all applications, or to annul the EoI process entirely, at any stage, without incurring any liability or obligation and without assigning any reason. In the event of such annulment, Company may, at its sole discretion, invite fresh applications from all eligible OEMs/suppliers.

8.1.2 Company further reserves the right to reject any applicant, during or after the EoI process, if it is found that the applicant has made any material misrepresentation or has failed to provide, within the prescribed timeline, any additional information sought by Company.

8.1.3 Company reserves the right to verify all statements, information, and documents submitted by applicants in response to this EoI. Any such verification or the lack thereof shall not absolve the applicant of its responsibilities or liabilities, nor shall it affect any rights of Company under this EoI.

8.2 Process to be Confidential:

All information relating to the examination, clarification, evaluation, and comparison of EoIs, as well as recommendations and decisions, shall remain confidential. Any attempt by prospective partners to influence Company or its Subsidiary Companies in the evaluation or decision-making process, may result in disqualification and rejection of the applicant's response.

8.3 Governing Laws & Jurisdiction

This EoI and the process related to it shall be governed by and construed in accordance with the laws of **India**. The **courts at Bangalore, India** shall have exclusive jurisdiction over any disputes arising out of, in relation to, or in connection with this EoI process.

Annexure -1**Prospective Partner's experience in Multi Axis Machine Tools and other allied machines**

Sl.	Requirement	Yes/No with specific details
(a)	Whether the Prospective Partner is an OEM for multi-axis CNC machine tools, with capabilities and specifications analogous to those required as per this Expression of Interest (EoI)	
(b)	Whether the Prospective Partner, either independently or in collaboration with its consortium partner(s), has experience in the design, manufacture, and supply of multi-axis CNC machine tools.	
(c)	Whether the Prospective Partner owns the IPRs for the technology being proposed or have unencumbered right from the owner of the IPRs to sub-license the technology, if applicable? If yes, a list of non-owned IPRs is to be enclosed.	
(d)	Whether the Prospective Partner agrees to Transfer essential technology(ies) to enable Company or its Subsidiary Company to design, engineer, manufacture, assemble, quality control, test, supply, install, commission, repair, service, and retrofit state-of-the-art Multi axis machine tools and other allied machines ?	
(e)	Whether the Prospective Partner confirms its willingness to facilitate Company or its Subsidiary Company in establishing required manufacturing/assembly, integration, test facilities and maintenance facilities for Multi axis machine tools?	

(f)	How many Multi axis machine tools have been supplied till date and year of commissioning for the latest product offered which are in-service?	
(g)	Whether the products manufactured by the prospective partner e.g. Multi axis machine tools been exported or licensed to countries other than its country of origin?	
(h)	Whether the prospective partner has the experience of establishing facilities/ owns facility for carrying out Maintenance services for the Multi axis machine tool and other allied machines?	
(i)	Whether the Prospective Partner has been blacklisted/banned business dealings by any Government of India Departments/ Govt CPSEs/State Governments of India / Government of respective country as on date of EoI submission?	
(j)	Whether details of the company background, product catalogues have been enclosed?	
(k)	Whether the detailed reference list of the supplies made as per point (f) and (g) as above, has been enclosed in Annexure-2?	
(l)	Whether copies of the Prospective Partner's annual audited financial reports for the last 3 years has been enclosed?	
(m)	Whether a summary of experience & references has been enclosed?	

(SIGNATURE)

Annexure -2

Reference List: The Prospective Partner shall furnish a summary of their product reference as detailed below for major supplies:

Sl.	Year of Supply	Name of Customer	Description of Product/ Systems supplied by Prospective Partner	Remarks (Quantity, Order Value etc.)
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

(SIGNATURE)