

HMT LIMITED & ITS GROUP COMPANIES

HMT Bhavan, No.59, Bellary Road,
Bengaluru - 560 032

CLARIFICATION -1

GEM BID NUMBER : GEM/2024/B/5146745 DUE DATE 20-07-2024

TENDER REF : APPOINTMENT OF CONSULTING FIRM FOR PREPARING REVIVAL PLAN FOR HMT GROUP COMPANIES

CLARIFICATION REFERENCE NO : HMT/REV-STGY/001/2024/CLARIFY-1 Dated 16-7-2024

SUBJECT : Clarification to queries raised by the prospective bidders.

S.no	Tender Clause no & Description	Bidder Request	HMT Response
1	Clause no.: 5 of Part II- Commercial Bid Page no.: 3 of 40 HMT shall award the contract to the eligible bidder whose technical bid has been accepted and determined as the lowest evaluated Commercial Bid (L1).	<p>This is a critical RfP for HMT. Selected consultant must have deep technical expertise, thorough understanding of the sector and expertise of undertaking similar works in India and globally. Accordingly, higher weightage should be given to the technical score. HMT is requested that L1 evaluation be changed to QCBS with the following to allow top-quality consultants to compete.</p> <ul style="list-style-type: none">• Technical Bid Score: 80%• Financial Bid Score: 20% <p>Few Precedence from Public Sector RFPs are as below:</p> <ol style="list-style-type: none">a) Identify trends in RE and develop national strategy to drive RE growth issued by IREDA in 2022b) Maritime India Vision RFP issued by Ministry of Shipping in 2020c) Engagement of Consultant Firm for Providing Strategic Advisory Services for Devising Business cum Growth Plan issued by HAL in 2021d) Modernization/Commercialization of Semi- Conductor Laboratory issued by Ministry of Electronics and Information Technology in 2022	No Change

S.no	Tender Clause no & Description	Bidder Request	HMT Response
2	<p>Eligibility Criteria Clause: 2; Page no.: 13 of 40 The bidder must have a minimum of ten years' experience in strategic/ management consultancy for Public sector / Private, in capital goods / heavy engineering / aerospace / defense / automobile /steel / power sector.</p> <p>Ten numbers of Purchase Order / Work Order over the past ten years.</p>	<p>We understand that this is a strategically important project for HMT. Pro-bono/ academic/ trivial projects by the applicants may not reflect their ability to successfully deliver such a strategic project.</p> <p>We request that the size of acceptable projects should be such that it indicates the strategic nature, commensurate with the scope of this project- as is the norm in Govt. RFPs of similar size, scope and duration.</p> <p>Hence, we request to kindly add threshold project fees of Rs 5 Cr for each of the 10 projects for the project duration (12 months) for this criterion and it shall be clarified that for the long duration projects (i.e., more than 12 months) the project fees shall be considered on pro-rated basis for 12 months.</p> <p>Precedence from Public Sector RFPs: a) Accelerating Investment in India RFP by Invest India in 2019 b) Department of Commerce reorganization and export promotion support (\$2 Tn) issued by Ministry of Commerce & Industry in 2021 c) Engagement of Consultant Firm for Providing Strategic Advisory Services for Devising Business cum Growth Plan issued by HAL in 2021</p>	<p>Bidders are requested to submit documents as per corriengendum-1 Serial no. 8</p>
3	<p>Eligibility Criteria Clause: 2; Page no.: 13 of 40 Ten numbers of Purchase Order / Work Order over the past ten years.</p>	<p>We have signed confidentiality agreements with our clients that limit our ability to disclose their names & the contracts / work orders/ completion certificate with them.</p> <p>We shall be happy to disclose the same where we are legally permitted to; however, we request you to accept the self-certificate by MD instead of the work order/completion certificate, with a description of client, without explicitly disclosing their names, the nature of services we performed for them, the duration of the project and the contract value. We can additionally submit CA certificate to ensure authenticity of information over and above MD self-certificate.</p> <p>Please also note that this is a norm in many recent RFPs for central/ state Governments like</p>	<p>Bidders are requested to submit documents as per Corriengendum-1 Serial no. 8</p>

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		a) Investment promotion and facilitation services for setting up a furniture hub issued by SIPCOT Tamil Nadu in 2020 b) Accelerating Investment in India RFP by Invest India in 2019 c) Dairy sector strategy RFP issued by CII in 2020 d) Maritime India Vision RFP issued by Ministry of Shipping in 2020	
4		<p>Project Experience- 20 marks :</p> <p>It is a critical to evaluate similar project undertaken in business/growth/revival strategy, consulting engagements for identifying and/or implementing strategic initiatives for companies excluding IT implementation, Audit/ Compliance/ Risk Assessment/ Taxation for both Private sector/ PSUs. Hence, we request you to add this criterion into following two categories with 10 marks to be awarded for each category.</p> <p>[Similar work is defined as business/growth/revival strategy, consulting engagements for identifying and/or implementing strategic initiatives for companies excluding IT implementation, Audit/ Compliance/ Risk Assessment/ Taxation.</p> <p>Similar works need to be completed in last 7 years from date of publishing the tender. Similar industries include machine tools, capital goods, heavy engineering, aerospace, defense, automobile, steel and ship building.]</p> <p>Criteria 1: Experience in strategy / vision / roadmap/ transformation/ implementation in Public sector in India (state or central government or their agencies) in last 7 years in India.</p> <p>Score: 10 marks</p> <p>Number of relevant assignments (similar works as defined above) completed in India.</p> <ul style="list-style-type: none"> • Less than 5 (0 marks) • 5-9 (5 marks) • 10 and above (10 marks) 	No change

S.no	Tender Clause no & Description	Bidder Request	HMT Response
		<p>Criteria 2: Experience in strategy/ vision/ roadmap/ transformation/ implementation in Private sector in India or Globally in similar industries (machine tools, capital goods, heavy engineering, aerospace, defense, automobile and steel) Score: 10 marks</p> <p>Number of relevant assignments (similar works as defined above) completed in India.</p> <ul style="list-style-type: none"> • Less than 2 (0 marks) • 2-4 (5 marks) • 5 and above (10 marks) <p>Total score: 20 marks</p>	
5		<p>Case Studies- 20 marks : Detailed case studies allow technical evaluation committee to evaluate consultant's approach and outcomes in similar context. Hence, we request to include 2 case studies of projects undertaken in last 7 years of 10 marks each (Total 20 marks).</p> <p>a. One case study of experience in strategy / vision / roadmap/ transformation/ implementation in Public sector in India. b. One case study of experience in strategy/ vision/ roadmap/ transformation/ implementation in Private sector in India or Globally in similar industries (machine tools, capital goods, heavy engineering, aerospace, defense, automobile, steel and ship building).</p> <p>The same should be presented as part of the Technical presentation. Few precedence from recent Public Sector RFPs are as below.</p> <p>a. Engagement of business consultant for realizing potential opportunities in Electrolyzer manufacturing and Green Hydrogen value chain issued by BHEL in 2023- 20 marks b. Selection of Consultant to study cargo potential, developing strategy for business growth and implementation roadmap for cargo business of AAI Airports issued by AAI in 2022- 25 marks</p>	No change

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		c. Procurement of technical support agency (TSA) to provide capacity building and mentoring support to farmer producers organizations (FPOs) under reward program in Karnataka issued by Watershed Development Department, Govt of Karnataka in 2023- 20 marks	
6		<p>Approach & Methodology- 35 marks :</p> <p>Approach & Methodology and Technical presentation provides an opportunity to the technical evaluation committee to thoroughly evaluate consultant & its proposed key personnel. Hence, we request you to add the Approach & Methodology criteria for the evaluation for 35 marks.</p> <p>Proposed assessment</p> <ul style="list-style-type: none"> a) Demonstrated understanding of the objectives- 10 marks b) Initial perspectives on key elements of deliverables- 10 marks c) Detailed approach & methodology- 10 marks d) Detailed workplan- 5 marks <p>The norm for Approach & Methodology across Govt projects is to award 30-45 marks as specified in below projects.</p> <ul style="list-style-type: none"> a. Knowledge partner for investment acceleration issued by IKF, Govt of Karnataka in 2024- 35 marks b. Green Energy Financing issued by REC in 2024- 40 marks c. Selection of High-Level Consultant for Strategy and Program Management Support for Ministry of Tourism during India's G-20 Presidency- 35 marks 	No change
7		<p>Key Personnel: 25 marks :</p> <p>It is critical to assess the project team overseeing the strategy development and its implementation.</p> <p>We propose to evaluate the following key personnel for 25 marks.</p> <ul style="list-style-type: none"> a. Project Director- 8 marks b. PSU Expert- 6 marks c. Industry Expert- 6 marks d. Project Lead- 5 marks 	No Change

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8		<p>Project Director- 8 marks</p> <p>The proposed criteria for evaluation for Project Director is as follows.</p> <ul style="list-style-type: none"> • Minimum total years of experience with increasing levels of responsibility: 12 years • Postgraduate professional qualification in Economics, Commerce or Business management • Should have experience of working in Indian public sector (at-least 5 projects) • Each with a project value >\$ 1 Mn (Globally) or Rs 5 Cr (Indian) including the aspects highlighted above: <ul style="list-style-type: none"> o Less than 5 (0 marks) o 5-7 (2 marks) o >7 (4 marks) • Quality of interaction during technical presentation – 4 marks 	No change
9		<p>PSU Expert- 6 marks</p> <p>The proposed criteria for evaluation for PSU Expert is as follows.</p> <ul style="list-style-type: none"> • Minimum total years of experience: 10 years • Postgraduate professional qualification in Economics, Commerce or Business management • Number of relevant assignments with PSUs or Govt agencies (Central/ State) with a project value >\$ 1 Mn (Globally) or Rs 5 Cr (India): <ul style="list-style-type: none"> o Less than 3 (0 marks) o >3 (3 marks) • Quality of interactions during technical presentation – 3 marks 	No Change
10		<p>Industry Expert- 6 marks</p> <p>The proposed criteria for evaluation for Industry Expert having (Strong understanding and experience in similar industries- machine tools, capital goods, heavy engineering, aerospace, defense, automobile and steel) is as follows.</p>	No Change

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		<ul style="list-style-type: none"> • Minimum total years of experience: 10 years • Postgraduate professional qualification in Economics, Commerce or Business management • Number of relevant assignments with PSUs or Govt agencies (Central/ State) with a project value <p>>\$ 1 Mn (Globally) or Rs 5 Cr (India):</p> <ul style="list-style-type: none"> o Less than 3 (0 marks) o >3 (3 marks) <ul style="list-style-type: none"> • Quality of interactions during technical presentation – 3 marks 	
11		<p>Project Lead- 5 marks The proposed criteria for evaluation for Project Lead is as follows.</p> <ul style="list-style-type: none"> • Minimum total years of experience with increasing levels of responsibility: 8 years • Relevant postgraduate professional qualification in Economics, Commerce or Business management • Should have experience of working in Indian public sector (at-least 3 projects) • Each with a project value >\$ 1 Mn (Globally) or Rs 5 Cr (Indian) including the aspects highlighted above: o Less than 3 (0 marks) o >3 (2.5 marks) • Quality of interactions during technical presentation – 2.5 marks 	No Change
12		<p>Evaluate the Experts basis interaction of key personnel during technical presentation It is important to understand the expertise of handling similar projects by key personnel while interacting in the presentation</p> <p>Hence, kindly assign 50% of the key experts marks on the basis of their participation in the technical presentation. Scoring</p>	No Change

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		<ul style="list-style-type: none"> • 50% of the marks to participation and Q&A with the expert/ key staff during the technical presentation. • 50% of the marks on the basis of number of relevant projects (project slabs remaining the same) <p>Few cases for reference are as specified below</p> <p>a) Green energy financing issued by REC in 2024 b) Consultancy Firm for Setting up a PMU & Central Procurement Unit for Projects & procurement by Ministry of External Affairs issued by Ministry of External Affairs in 2023 c) Strategic Transformation of GMDC issued in 2021 d) Selection of Agency to act as an adviser for Modernization/ Commercialization of Semi Conductor Laboratory issued by MeITY, Govt of India in 2022</p>	
13		<p>Techno-Commercial Evaluation Normalization of Technical Score</p> <p>It is requested that normalization of technical should be done, as is the norm in public sector RFPs.</p> <p>Normalization process for technical scores: The best technical proposal with highest technical score (Tm) will be given a technical score (St) of 100 points. The technical scores (St) of the other Technical Proposals will be determined using the following formula: $[St = 100 \times T/Tm]$, in which St is the technical score, Tm is the highest technical score, and T is the technical score of bidders under consideration.</p> <p>Normalization process for financial scores: The applicants will submit the financial proposal for phase 1 of the project (6 months). The lowest financial proposal (Fm) will be given a financial score (Sf) of 100 points. The financial scores (Sf) of the other Financial Proposals will be determined using the following formula: $[Sf = 100 \times Fm/F]$, in which Sf is the financial score, Fm is the lowest price, and F is the price of the</p>	No Change

S.no	Tender Clause no & Description	Bidder Request				HMT Response												
		<p>proposal (in INR) under consideration]. The financial proposal should be excluding any taxes</p> <p>Combined score: The combined score shall be on the basis of Quality cum Cost based Selection (QCBS). Proposals will be ranked according to their combined technical (St) and financial (Sf) scores (Combined score = S) using the weights (T = the weight given to the Technical Proposal; P = the weight given to the Financial Proposal). The weights given to the Technical and Financial proposals will be 0.8 and 0.2 respectively: (S=St x 0.8 + Sf x 0.2).</p>																
14	<p>Section V: Scope of Service/ Work (SS/W) Page no.21 of 40 Schedule for submission of final draft report within 6 weeks</p>	<p>Strategic project of this nature requires thorough evaluation and understanding of client businesses and associated verticals spread across India. Therefore, it is proposed to increase the project duration to 3 months with following deliverables.</p> <table border="1" data-bbox="726 737 1619 1458"> <thead> <tr> <th data-bbox="726 737 842 841">S.no</th> <th data-bbox="842 737 1272 841">Key Submissions</th> <th data-bbox="1272 737 1444 841">Time elapsed (Week)</th> <th data-bbox="1444 737 1619 841">Payment % of contract value)</th> </tr> </thead> <tbody> <tr> <td data-bbox="726 841 842 1049">1</td> <td data-bbox="842 841 1272 1049"> <p>Inception Report Submission of a brief presentation after discussion with HMT on project methodology, work plan & schedule of sub- activities</p> </td> <td data-bbox="1272 841 1444 1049">T+2 weeks</td> <td data-bbox="1444 841 1619 1049">10%</td> </tr> <tr> <td data-bbox="726 1049 842 1458">2</td> <td data-bbox="842 1049 1272 1458"> <p>Interim Revival Strategy Report Preparation and submission of a report detailing: 1. Revival and growth aspirations aligned in workshop 2. List of opportunities with a preliminary evaluation of the same based on boundary conditions 3. Baseline of cost and operating practices of HMT</p> </td> <td data-bbox="1272 1049 1444 1458">T+6 weeks</td> <td data-bbox="1444 1049 1619 1458">30%</td> </tr> </tbody> </table>				S.no	Key Submissions	Time elapsed (Week)	Payment % of contract value)	1	<p>Inception Report Submission of a brief presentation after discussion with HMT on project methodology, work plan & schedule of sub- activities</p>	T+2 weeks	10%	2	<p>Interim Revival Strategy Report Preparation and submission of a report detailing: 1. Revival and growth aspirations aligned in workshop 2. List of opportunities with a preliminary evaluation of the same based on boundary conditions 3. Baseline of cost and operating practices of HMT</p>	T+6 weeks	30%	<p>Bidders are requested to comply as per Corregendum-1</p> <p>Serial no-1, 2, 3 & 4.</p> <p>Please note the Payment terms as per tender document i.e Section-IV Special condition of contract clause no : 5.</p>
S.no	Key Submissions	Time elapsed (Week)	Payment % of contract value)															
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		3	Implementation Roadmap Preparation and submission of a report with the implementation roadmap for the various initiatives	T+10 weeks	30%	
		4	Final Revival Strategy Report Submission of 4 sets of spiral-bound final report along with soft copies covering: 1. Baseline assessment of HMT 2. Vision for revival and growth 3. New growth areas 4. Efficiency and cost reduction opportunities 5. Implementation roadmap	T+13 weeks	30%	
15	Clause no.: 5 of Part II-Commercial Bid Page no.: 3 of 40 Copy of ISO 9000 Certificate	T= Zero date Kindly confirm Management consultants follow the best industrial practices and have highest standards to maintain documentations. Therefore, we do not have the ISO certification. We request the authority to kindly remove the requirement of ISO 9000 Certificate from the bid. Kindly confirm				Accepted. Please refer to Corrigendum - 1 Serial no : 7
16	Last date of submission of bid.	Proposal submission date extension Kindly extend the proposal submission date by 3 weeks.				Please refer to the Corrigendum -1 Serial no. : 9
17	Page no 30 Timeframe for deliverables Final draft report Submission of consolidated report as per complete deliverables in 6 weeks .	We acknowledge the urgency of the HMT group company's revival plan. However, considering the extensive Scope of Work, including consultations with HMT executives and Ministry officials, and our experience of delivering similar work, we understand that the time requirement will be 16-18 weeks. Kindly allow the same				Bidders are requested to comply as per Corregendum-1 Serial no-1, 2, 3 & 4.

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18	<p>Page no 24 Clause no 2.1.3</p> <p>Understand aspirations of respective stakeholders through interaction with relevant Ministry officials, senior management of HMT and representative cross section of employees etc</p>	<p>We expect all the meetings with Ministry will be facilitated by HMT in a timely manner.</p> <p>Kindly confirm</p>	<p>HMT confirms to obtain an appointment from Ministry</p>
19	<p>Page no 24 Clause no 2.1.1</p> <p>Internal Analysis : Assess HMT Group Companies current state of the organization, financial health, operational efficiency, organizational structure, internal processes, assets, capabilities, products, technology, people resource and manufacturing setup etc.</p>	<p>The internal analysis would involve examining the core processes of each group company. Kindly confirm the following things:</p> <ul style="list-style-type: none"> • SPOC will be appointed from HMT to facilitate discussions with all relevant stakeholders • All relevant information related to financial, operational and organization structure will be provided within 3 days of request • Kindly confirm if manufacturing plants and operational units are also expected to be assessed in detail 	<p>Pointwise Reply as below:</p> <p>HMT confirms to appoint Single point of contact (SPOC).</p> <p>While submitting action plan (at T₀+4days), formats for general information required from HMT to be submitted by successful bidder. The available information will be provided within 4 days.</p> <p>Yes</p>
20	<p>Section- iii : Eligibility Criteria SL. No. 6 Page no. 13 of 40</p> <p>The Bidder must have earned a fee of at least Rs. 100 Crores (Rupees Hundred Crores Only) per annum from strategic / management</p>	<p>At business level firms does not segregate different consulting engagements. So, Auditor cannot give certificate of fees from strategic /management consultancy services. Therefore, suitable modification should be</p> <p>The Bidder must have earned a fee of at least Rs. 100 Crores (Rupees Hundred Crores Only) per annum from consultancy services during last five financial years</p>	<p>Bidders are requested to refer to corrigendum -1 Serial no. 5</p>

S.no	Tender Clause no & Description	Bidder Request	HMT Response
	consultancy services during last five financial years		
21	<p>Section- IV: Special conditions of Contract(SCC) Sl. no.1</p> <p>Page 15 of 40</p> <p>Delivery / Schedule for service: The Service Providers shall submit the final draft report within 6 Weeks from the date of purchase order for service. Please note the delivery /schedule is the essence of the contract and hence necessary actions are to be taken to meet the above deadline.</p> <p>If there is a delay, penalty as per clause 6 is applicable.</p> <p>The time frame & deliverables is enclosed for your reference.</p>	Timeline for delivery is inadequate and may be increased to 10-12 weeks	<p>Bidders are requested to comply as per Corregendum-1</p> <p>Serial no-1, 2, 3 & 4.</p>
22	<p>Section – V: Scope of Services / work (SS/W)</p> <p>Page no. 24 of 40</p> <p>Sl. No. 6</p> <p>Final Revival Proposal Document</p> <p>a. Three hard copies of the comprehensive final draft report of the revival proposal document are required to be submitted within 6 weeks</p>		Bidders are requested to refer to corrigendum -1 Serial no 3

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23	Annexure- 11 Professional experience of proposed consultants, team lead, team head / project head /project director assigned to HMT task by the consulting firm	<p>We suggest having project details with the following information in the format:</p> <p>Name of Employee: Employee ID Number:</p> <table border="1" data-bbox="726 394 1617 537"> <thead> <tr> <th data-bbox="726 394 823 464">S.no</th> <th data-bbox="823 394 957 464">Project</th> <th data-bbox="957 394 1394 464">Customer Name, Contact, Address, Phone No., Email</th> <th data-bbox="1394 394 1617 464">Brief of work</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> <td> </td> <td> </td> </tr> </tbody> </table>	S.no	Project	Customer Name, Contact, Address, Phone No., Email	Brief of work									Bidders are requested to Comply to corrigendum -1 Serial no 6
S.no	Project	Customer Name, Contact, Address, Phone No., Email	Brief of work												
24	Section I(A), Clause 9 Page no. 4 Last date for submission of bids	In order to comply with the internal compliance processes of the firm for bid submission, we kindly request you to consider providing time extension of minimum 21 days from date of issuance of the response to pre-bid queries and corrigendum. This will also allow us to have a detailed review of the responses as well as corrigendum, basis which we will be able to participate with a technically responsive and competent proposal.	Please refer to the Corrigendum -1 Serial no. : 9												
25	Section III, Clause 2 Page no. 13 The bidder must have a minimum of ten years' experience in strategic / management consultancy for Public sector / Private, in capital goods / heavy engineering / aerospace / defense / automobile / steel / power sector. Supporting documents to be submitted - Ten numbers of Purchase Order / Work Order over the past ten years	As we regularly undertake assignments based on Engagement Letter (similar to contract agreement) duly signed by the client, we kindly request authority to also consider engagement letter as supporting document in addition to work order/purchase order.	Accepted. Bidders are requested to Comply to corrigendum -1 Serial no. 8												
26	Section II, Clause 11 Page no. 10 Comparison of Bids	Considering the criticality of the project, it is suggested that the authority to consider QCBS 80-20 marking for evaluation of the bid, so that firms with good technical strength participate in this tender and make the project successful	No change												

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27	<p>Section IV, Clause 5 Page no. 16</p> <p>Payment Terms for service: 10% payment shall be paid upon submission of Detailed Plan of execution of order for completing the scope of work after placement of Purchase Order / Contract Order and upon submission of Advance Payment Bank Guarantee as per Annexure 13. The Advance Payment Bank Guarantee shall be valid for 28 (twenty-eight) days beyond the actual project completion period.</p> <p>30% payment upon submission of first draft Report and its acceptance by HMT Limited.</p> <p>40% payment upon submission of final draft Report and its acceptance by HMT Limited.</p> <p>20% upon incorporation of changes as per recommendations of Ministry(ies) and submission of revised reports.</p>	<p>Request for modification –</p> <p>Payment Terms for service:</p> <p>20% payment shall be paid upon submission of Detailed Plan of execution of order for completing the scope of work after placement of Purchase Order / Contract Order and upon submission of Advance Payment Bank Guarantee as per Annexure 13. The Advance Payment Bank Guarantee shall be valid for 28 (twenty eight) days beyond the actual project completion period.</p> <p>30% payment upon submission of first draft Report and its acceptance by HMT Limited.</p> <p>40% payment upon submission of final draft Report and its acceptance by HMT Limited.</p> <p>10% upon incorporation of changes as per recommendations of Ministry(ies) and submission of revised reports</p>	No Change
28	Annexure -6, Page no. 30 Timeframe for deliverables	Considering the comprehensive nature of the project as specified vide the scope of work in the RFP, we feel the timeline of 6 weeks provided for completion of the assignment will not be sufficient. We kindly request the authority to revise the timeframe for completion of assignment from 6 weeks to 6 months	Bidders are requested to comply as per Corregendum-1 Serial no.-1, 2, 3 & 4.

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29	Annexure -11, Page no. 38 Format for professional experience of proposed consultants, team lead, team head / project head / project director assigned to HMT task by the consulting firm	As details requested in Annexure -11 for every project worked on by the team member is very extensive, it is requested that the CV of each team member with all required details duly signed by the team member and signing authority of the firm be considered and requirement of Annexure -11 may be deleted.	Bidders are requested to Comply to corrigendum -1 Serial no. 6
30	Section V, Clause 2.2 Page no 21 Study of revival / growth plan of similar industries and suitably benchmark future growth of HMT Group Companies.	Will the shortlisted consultant be allowed to also review possibility of HMT getting into new products / business segments etc. Please confirm?	Yes
31	Section III, Clause 2 Page no.13 Ten numbers of Purchase Order / Work Order over the past ten years	KPMG in India has multiple legal entities such as KISL (KPMG India Services LLP), KASPL (KPMG Advisory Services Pvt. Ltd.) etc. all these provide advisory services across clients and sectors. We understand that the Ten Work orders / POs can be from any of these entities or combines which together are a part of KPMG India. Please confirm?	Document to be submitted from bidding company only
32	Section III, Clause 10 Page no.14 Resumes along with Experience Certificate and relevant certificate to be enclosed along with documents	As you would appreciate that the employees/ professionals usually change employment and thus have accrued relevant experience across multiple firms. So, please accept a self-certificate from the individual employee, as the documentary support for the requirement	Bidders are requested to Comply to corrigendum -1 Serial no 6

All other terms and conditions, formats to be followed as per tender documents.

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